## LETTER OF UNDERSTANDING NO. 41

## **SUBJECT: INCENTIVE PLAN**

3 The parties agree that committing to employee engagement is an element of improving the Company's competitiveness and essential to meeting the 4 5 objectives and ensuring mutual success. They have agreed to implement an 6 Incentive Plan effective July 1, 2012, that focuses on improvements in productivity, quality and safety. As a foundation to ensuring the needed 7 8 improvements are made, the Company is committed to creating an 9 environment of high employee engagement and involvement. The Incentive 10 Plan will provide a means by which bargaining unit employees will be financially rewarded if improvement thresholds are met. The Plan will be 11 12 subject to all necessary approvals and will be administered in accordance 13 with a separate Plan document. If the Incentive Plan is not implemented by 14 July 1, 2012, Eligible Employees will receive a lump sum payment of two 15 (2) percent of Eligible Earnings for the period between July 1, 2012, and the 16 date of implementation. If, after implementation, the Incentive Plan is 17 terminated prior to September 8, 2016, Eligible Employees will receive a 18 lump sum payment of two (2) percent of Eligible Earnings during any 19 Performance Period that includes or is after the termination date of the 20 Incentive Plan and precedes the termination of this Agreement. The provisions of Article 19 of the Collective Bargaining Agreement will not 22 apply to any issue or dispute related to the Plan.

Dated: December 7, 2011

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